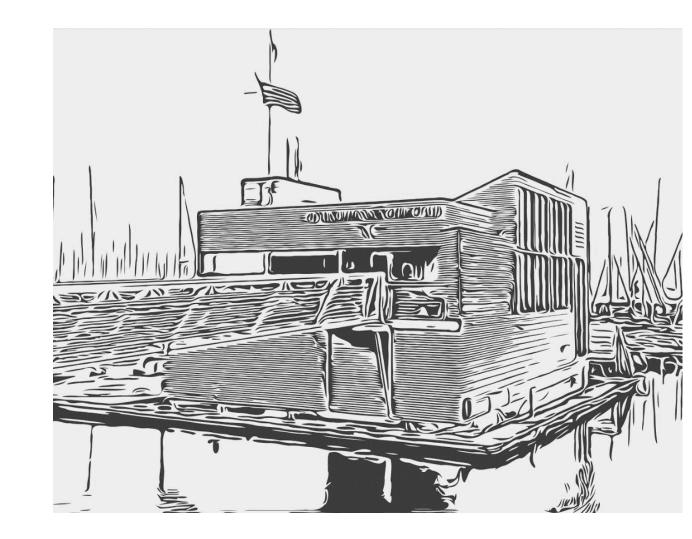


Haulout status update

May 13, 2020



A 25 year + investment to reach our 2045 centennial!

Agenda

- Introductions and overview of the journey
- Vendor selection
- Schedules
- Renderings and architectural considerations
- Modifications to Clubhouse Functions
- Next Steps
- Q&A

Primary team:

 Keith Whittemore, Wayne Balsiger, Stuart Burnell, Cindy Barrett, Steve Johnson, Noel Morgan, David Barnes, LUDD, and Dyna

Yearly progress:

- 2017 kickoff of Heart of CYC multi-year capital campaign
- 2019 buy-in/meeting with the Port and other regulations (US Coast Guard)
 - Started contacting vendors for firm 2020 quotes

2020 – Full Time volunteer efforts on selecting vendors, reviewing contracts, addressing all the very small details, coordinating permits/insurance

Vendor selection

- Vendors scored on various attributes:
 - Prior experience on similar projects
 - Reputation for workmanship and customer satisfaction
 - Ability to meet our schedule & requirements
 - Cost



- In most cases, at least 3 quotes were gathered for every Work Statement
 - i.e. tugboat move, crane for gangplank disconnect, electrical and water disconnect)

Schedule

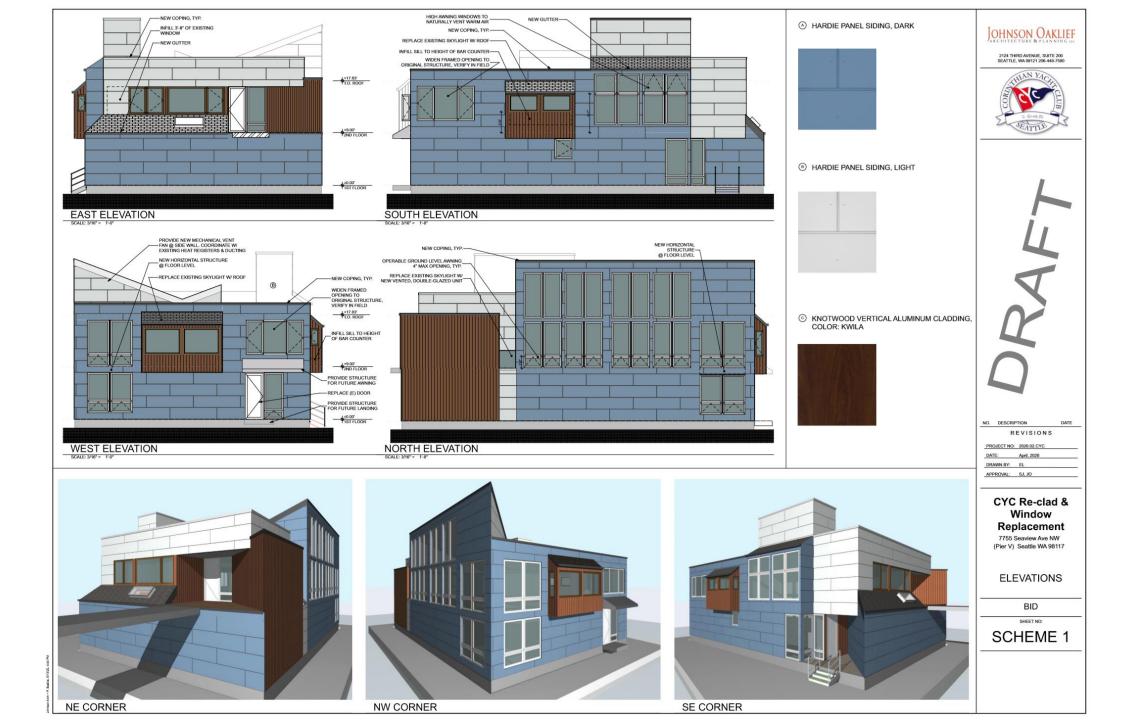
• Highly discreet Gant charts are being used to manage the schedule

• High level summary is as follows:

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Modifications to Clubhouse Functions

- Cruising, Racing, and Socials will continue (COVID permitting)
- Alternative locations for post-race festivities and socials will be identified and coordinated
 - On the docks, or a raftup
 - Nearby restaurants, clubs, civic buildings, sailing "partners", etc...
 - Some events will bypass a formal post-race get-together
 - Zoom or webcast for educational events, as appropriate
 - Open to ideas

With COVID this year, 2020 may prove to be an especially quiet season to complete this work.

Next steps

- We will be conducting a phonathon starting on Saturday, to try at reach 80-90% participation
 - With COVID, some families may simply not be able to participate
- If all remaining families (who have yet to donate) on average pledged about \$500, we would reach our goal

• We are contemplating a modest debt/loan to bridge the gap

Please consider becoming a new donor or a follow-on donation. This takes a village.

